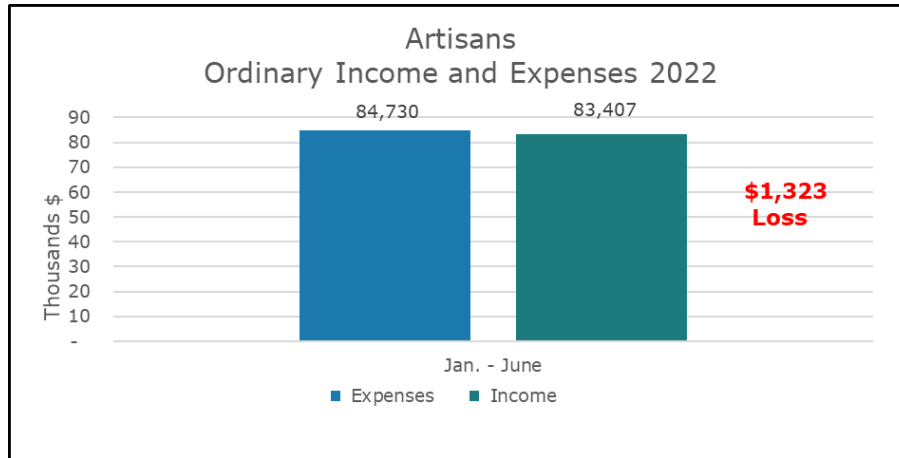


**Financial Report for the
Board of Directors and Members**



Report for June 2022

Prepared by Gwen Hertz, Co-Treasurer
July 4, 2022



Bank Balance end of Month = \$48,436.49

Artisans Running Net Income 2022				
Year	Month	Net Income	Running Difference	Notes
2021	Dec.	11,563	4,943	
2022	Jan	-4,756	187	Dues Paid
	Feb	2,492	2,679	
	Mar	3,570	6,249	
	Apr	-2,633	3,616	
	May	-996	2,620	
	June	-5,904	-3,284	
	July			Dues Paid
	Aug.			

Artisans Sales in Store Per Guest

in \$

	Jan	Feb	Mar	Apr	May	June	July*	Aug	Sept	Oct.	Nov.	Dec.	Average
2022	4.31	3.45	3.67	5.35	5.69	4.64							
2021	4.81	7.59	8.02	7.42	8.42	6.59	3.78	5.33	4.12	3.85	3.90	5.03	5.74
2019	5.07	9.55	4.86	4.42	6.28	5.62	5.76	9.73	6.43	4.46	7.94	8.56	6.56
Diff. from 2021	-0.50	-4.14	-4.35	-2.07	-2.73	-1.95							

*July 2021 Moved

Customers Per Month Comparison

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct.	Nov.	Dec.	Total
2022	2,076	3,402	4,565	2,422	1,836	1,168							
2021	630	1,161	1,049	953	960	527	1,215	1,197	1,086	1,932	2,484	4,043	17,237
2020	1,112	1,163	?	0	0	5	432	313	444	619	701	852	5,641
2019	1,026	940	1,329	902	705	634	612	480	593	817	1,223	1,605	11,787
Diff. from 2021	1,446	2,241	3,516	1,469	876	641							

Artisans was located at 134 E 5th Ave in Mt. Dora Artisans is located at 139 E 4th Ave in Mt. Dora

Consignor Sales

Month	No. Items Sold	\$ Total Sales**	\$ to Consignor*	\$ to Artisans***
Jan.	50	1,985	1,185	800
Feb	92	2,050	1,142	908
Mar	131	4,207	2,315	1,892
Apr	54	1,984	1,123	861
May	51	1,660	939	721
June	37	1,272	718	554

* Actual pay to Consignor – 55%. ** Without discounts paid by Artisans. ***Sales – Discount – Paid to Artist = \$ to Artisans

Total Amount of Discounts Given that Artisans Paid

* This does not include Artist Discounts.

Month	Total Amount of Discounts Given \$*
Jan.	120
Feb.	264
Mar.	18
Apr	19
May	118
June	69

EXPENSES	Column1	Column2	Column3	Column4	Column5	Column6	Column7	Column8	Column9	Column10	Column11	Column12	Column13
Advertising and Promotion	370		77	37	216	30	25	159		92	19	255	1,280
Charitable Cont. - Scholarship					500								500
Computer	400				35			15	16				466
E-Commerce Subscriptions*	1,987	44	29		25	34	20	20	20	20	20	20	2,239
Internet Service	49	49			49	49	49	49	49	49	49	49	490
Education Program - Supplies							26	20					46
Education Program - Advertising			18					50		168			236
Facilities Mtce.	211	21	45	77	38			35	76	10	57		570
Insurance Expense			901		933	907							2,741
Improvements to Leased Space													0
Miscellaneous Expense	50				50	19							119
Office Supplies	97	146	764	31		40	32	138	47	56		56	1,407
Janitorial Expense- Cleaning Supplies				36	38		67			63		18	222
Phone Expense	26	26			26	26	26	26	26	26	26	26	260
Professional Fees		515	38										553
Reception Expense	41	17									68	19	145
Rent Expense	2,755	2,755	2,755	2,755	2,755	2,755	2,893	2,893	2,893	2,893	2,893	2,893	33,888
Taxes and Licenses		61	125			75							261
Uncategorized Expenses													0
UPS Shipping													0
USPS Mailing Expense	37	8					49	36				14	144
Utilities	134	143	140	181	192	187	187	187	187	187	187	187	2,099
Reconciliation Discrepancies	1				-8								-7
Total	6,158	3,785	4,892	3,117	4,849	4,122	3,374	3,628	3,314	3,564	3,319	3,537	47,659

Total Income	14,991	13,724	18,253	12,426	11,186	5,927	8,960	8,015	5,315	7,920	9,840	22,627	139,184
Total Expenses & COGS	19,747	11,228	14,683	15,059	12,182	11,880	5,862	6,822	8,648	7,214	8,953	11,062	133,340
Net Income	-4,756	2,496	3,570	-2,633	-996	-5,953	3,098	1,193	-3,334	706	887	11,565	5,844

Notes:

Advertising: Mt. Dora Chamber of Commerce membership \$355, Constant Contact \$216

Computer Expense: McAfee Virus Scanner \$130, SignUpGenius \$270

***E-Commerce Subscriptions (paid from SBA Loan): Shopify \$1,475 2-years, Yoest SEO \$29, Webgility \$468, Forms Builder \$15**

Facilities Mtce: Jan. - shelf brackets, materials to make window display \$211, removed wall in April.

Grant Income: Lake County Art Alliance \$1,000

Insurance: Changed insurance companies in June. Refund will be coming from previous company.

Misc.: Women's Committee for Fine Arts Homes Tour ticket sales \$50

Professional Fees: \$515 CPA for tax prep

Office Supplies: March: large bags, cardstock paper, toners, rubber stamp, paper towels, transparent and blue tape, toilet paper, bubble wrap

ARTISANS OTHER (PASSTHROUGH) INCOME/EXPENSE ACTUAL AND FORECAST 2022

BRA-VO FUNDRAISER	PRIOR YR HOLDOER	ACTUAL												FORECAST				CURRENT YR HOLDOER		
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YEAR						
BRA-VO																				
BRA-VO INCOME																				
BRA-VO RELEASED TO EXPENSES																				
Bra-vo Operating Expenses								125	89	200										664
Bra-vo Advertising																				50
Bra-vo PayPal Fees																				31
TOTAL BRA-VO EXPENSES								125	89	200										531
Bra-vo - Kept by Artisans for Expenses								-125	-89	-581										-1,512
Bra-vo - Released to Hospital for Donation																				8,938
Net Profit	14	0	0	0	0	0	0	-125	-89											0

SCHOLARSHIPS	PRIOR YR HOLDOER	ACTUAL												FORECAST				CURRENT YR HOLDOER			
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YEAR							
MARILYN DODGE SCHOLARSHIP																					
Marilyn Dodge Scholarship_Income from family								500													500
Marilyn Dodge Scholarship_Income from Artisans (1)	500							500													500 for 2022
Marilyn Dodge Released for Distribution								-1,000													-1,000
BALANCE OF MARILYN DODGE FUND	500	0	0	0	0	0	0	500	0	0	0	0	0	0	0	0	0	0	0	0	
LEE DODGE SCHOLARSHIP																					
Lee Dodge Scholarship_Income																					1,000
Lee Dodge Scholarship Released for Distribution								-1,000													-1,000
BALANCE OF LEE DODGE FUND		0	0	0	0	0	0	1,000	0	0	0	0	0	0	0	0	0	0	0	0	

LOANS	PRIOR YR HOLDOER	ACTUAL												FORECAST				CURRENT YR HOLDOER			
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YEAR							
SBA EIDL LOAN																					
SBA EIDL Loan Income (2)	12,300																				0
SBA EIDL Loan Interest Payment (started 10/21/18)		30	30	30	30	30	30	30	30	55	55	55	55	55	55	55	55	55	55	165	
SBA EIDL Loan Principal Repayment (start 6/2022)		30	30	30	30	30	30	30	30	0	55	55	55	55	55	55	55	55	55	165	
Total Loan Expense																					
TOTAL SBA EIDL LOAN	12,300																				501

SALES TAX	PRIOR YR HOLDOER	ACTUAL												FORECAST				CURRENT YR HOLDOER			
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YEAR							
SALES TAX EXPENSES																					
FL Dept. of Revenue Sales Tax		1,270	580	782	1,099	655	685	500	500	500	500	700	800	800	800	800	800	800	800	8,381	

NOTES
 (1) Funds raised in 2019 and 2020 through sale of gift baskets.
 (2) This Economic Injury Disaster Loan (due to COVID) we will have to start repaying by 6/2022