

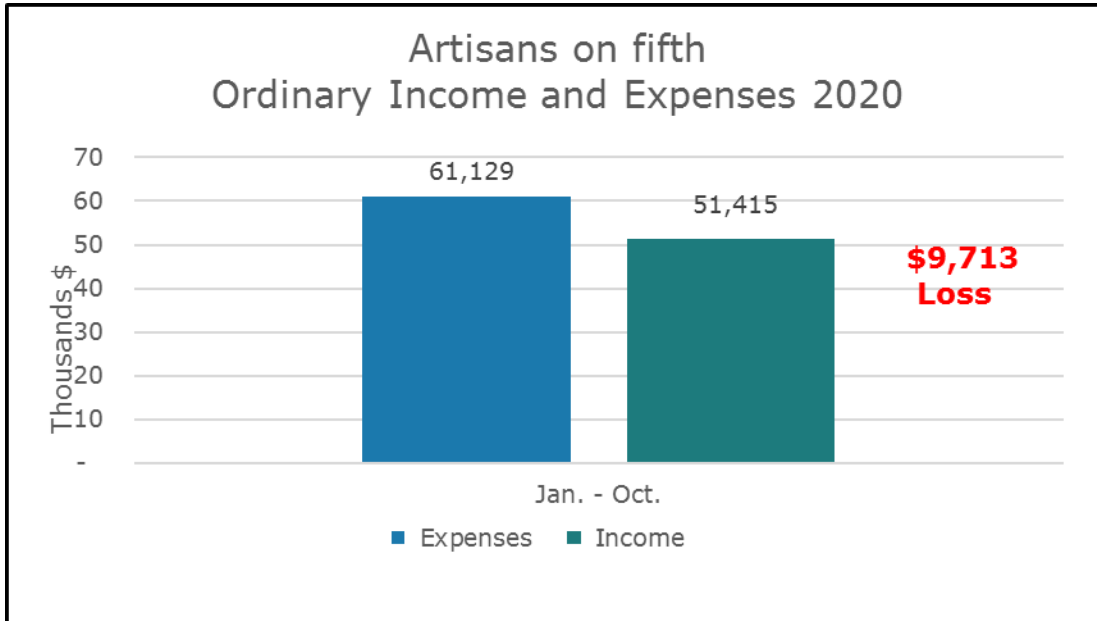
**Financial Report for Board of Directors
and Associates**



October 2020

Prepared by Gwen Hertz, Co-Treasurer
Nov. 3, 2020

Note: Artisans store was closed 3/16/2020 – 6/30/2020 due to a COVID-19 Pandemic.



Bank Balance end of Month = \$ 43,978.08
includes \$12,300 SBA Loan and \$5,000 Lake Co. CARES Grant

Customers Per Month Comparison

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct.	Nov.	Dec.	Total
2020	1,112	1,163	?	0	0	5	432	313	444	619			
2019	1,026	940	1,329	902	705	634	612	480	593	817	1,223	1,605	11,787
Diff.	+86	+223	-1,329	-902	-705	-629	-180	-167	-149	-198			

Gift Certificates Beginning 12/22/18

Value of Outstanding Gift Certificates \$184.74

Featured Artist Sales

Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct.
2 Artists	2 Artists	-----	-----	-----	-----	2 Artists	2 Artists	3 Artists	2 Artists
\$627	\$1,802					\$464	\$80	\$449	\$301

Note: Sales are for the calendar month even though the window exhibit may be in the window from the first Monday of a month to the first Monday of the next month.

Consignor Sales

Month	No. Items Sold	\$ Total Sales**	\$ to Consignor*	\$ to Artisans***
Jan.	20	\$359	\$198	\$160
Feb	27	\$721	\$398	\$320
Mar	4	\$105	\$57	\$48
Apr.	0	0	0	0
May	0	0	0	0
June	0	0	0	0
July	10	\$313	\$169	\$144
August	16	\$362	\$196	\$166
September	9	\$185	\$101	\$84
October	35	\$564	\$299	\$265
November				
December				
Total	121	\$2,609	\$1,418	\$1,187

* Actual pay to Consignor. ** Without discounts paid by Artisans. ***Sales – Discount – Paid to Artist = \$ to Artisans

Total Amount of Discounts Given that Artisans Paid

Month	Total Amount of Discounts Given*
Jan.	\$93.50
Feb.	\$181.35
Mar.	\$105.70
Apr	-----
May	-----
June	-----
July	\$64.55
Aug	\$37.00
Sept	\$103.00
Oct.	\$56.40
Nov.	
Dec.	
Total	\$641.50

* This does not include Artist Discounts.

ARTISANS ON FIFTH OTHER INCOME/EXPENSE ACTUAL AND FORECAST 2020

	PRIOR YR HOLDOVER	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR*	ACTUAL APR*	ACTUAL MAY*	ACTUAL JUN*	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	FORECAST NOV	FORECAST DEC	YEAR
OTHER INCOME														
BRA-VO														
Bra-Vo Income												200	200	400
Bra-Vo Released for Donation													(1,000)	(1,000)
Bra-Vo Released for Expenses														0
Total Bra-Vo	0	0	0	0	0	0	0	0	0	0	0	200	(800)	(600)
LEE DODGE SCHOLARSHIP														
Lee Dodge Scholarship Released for Distribution					(1,000)									(1,000)
Lee Dodge Scholarship Income			1,000											1,000
Total Lee Dodge	0		1,000	0	(1,000)	0	0	0	0	0	0	0	0	0
MARILYN DODGE SCHOLARSHIP														
Marilyn Dodge Released for Distribution					(500)									(500)
Marilyn Dodge Scholarship Income (1)	500	0	500										500	1,000
Total Marilyn Dodge	500	0	500	0	(500)	0	0	0	0	0	0	0	500	500
LOAN														
SBA EIDL Loan Income (2)							12,300							12,300
Total Loan							12,300							12,300
TOTAL OTHER INCOME	500	0	1,500	0	(1,500)	0	12,300	0	0	0	0	200	(300)	12,200
OTHER EXPENSES														
Balancing Adjustments														0
FL Dept. of Revenue Sales Tax		921	430	607	0	0	0	10	271	242	292	235	650	3,658
TOTAL OTHER EXPENSES		921	430	607	0	0	0	10	271	242	292	235	650	3,658
NET OTHER INCOME	500	(921)	1,070	(607)	(1,500)	0	12,300	(10)	(271)	(242)	(292)	(35)	(950)	8,542

*Closed all or part of the month due to Coronavirus Pandemic
(1) Funds raised in 2019 through sale of gift baskets.
(2) This Loan will have to be repaid by 6/2021 if not used
June: Received \$12,300 SBA EIDL Loan due to Pandemic impact
July: Bra-Vo will be modified due to the Pandemic

Artisans on fifth Projected Bank Balance

as of 11/3/20

Year	Mo.	Net Ordinary Income	Ordinary Expenses	Net Other Income	Bank Balance	Notes
2020	2	Actual 9,705	12,206	(921)	36,674	
2020	3	Actual 3,837	7,723	1,070	32,772	Closed half the month
2020	4	Actual 69	10,717	(607)	28,044	Closed
2020	5	Actual 127	10,631	(1,500)	20,331	Closed
2020	6	Actual 172	1,771	12,300	26,237	Closed. Received \$12,300 EIDL loan
2020	7	Actual 8,447	298	(10)	34,310	Opened 7/1/20
2020	8	Actual 3,974	4,614	(271)	33,561	
2020	9	Actual 9,518	4,407	(242)	39,186	Received \$5,000 Lake Co. CARES Grant
2020	10	Actual 6,182	5,021	(292)	43,978	
2020	11	Proj. 5,443	4,584	(35)	44,802	
2020	12	Proj. 9,445	9,106	(950)	44,192	

Note: Ordinary is Artisans operating. Other is SBA EIDL Loan, Bra-Vo, scholarships and sales tax.