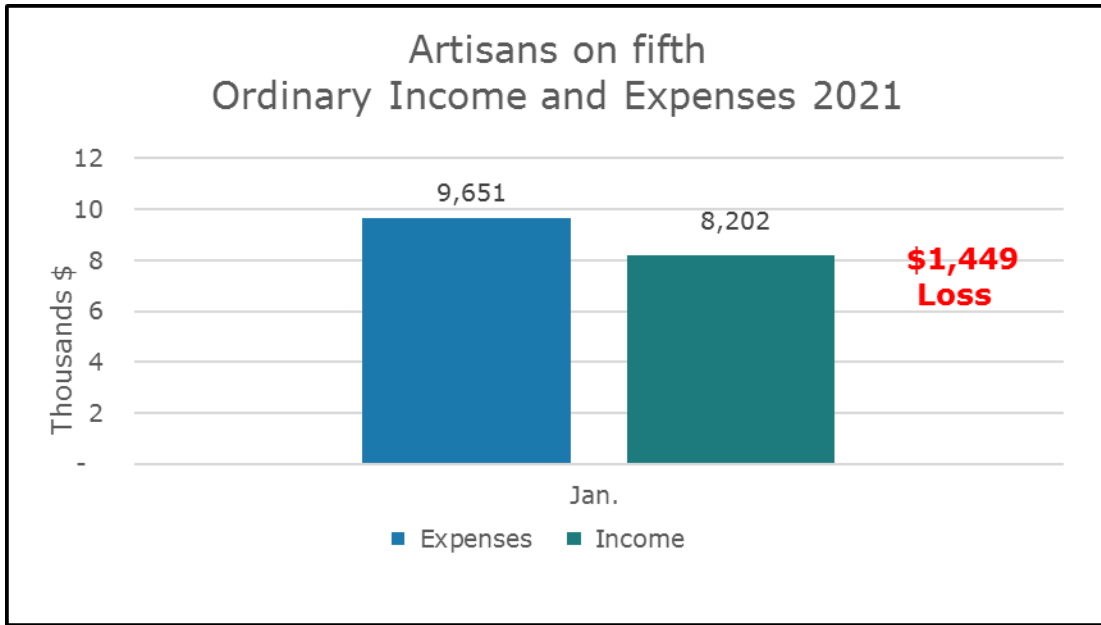


Financial Report for Board of Directors and Members



January 2021

Prepared by Gwen Hertz, Co-Treasurer
Feb. 2, 2021



\$12,300 SBA Loan is in Other Income and is not on this chart.

**Bank Balance end of Month = \$ 47,513.39
includes \$12,300 SBA Loan**

Customers Per Month Comparison

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct.	Nov.	Dec.	Total
2021	630												
2020	1,112	1,163	?	0	0	5	432	313	444	619	701	852	5,641
2019	1,026	940	1,329	902	705	634	612	480	593	817	1,223	1,605	11,787
Diff. from 2019	-396												

Gift Certificates Beginning 12/22/18

Value of Outstanding Gift Certificates \$192.68

Featured Artist Sales

Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct.
2									
Artists									
\$226									

Note: Sales are for the calendar month even though the window exhibit may be in the window from the first Monday of a month to the first Monday of the next month.

Consignor Sales

Month	No. Items Sold	\$ Total Sales**	\$ to Consignor*	\$ to Artisans***
Jan.	19	219	124	89
Feb				
Mar				
Apr.				
May				
June				
July				
August				
September				
October				
November				
December				
Total				

* Actual pay to Consignor – 55%. ** Without discounts paid by Artisans. ***Sales – Discount – Paid to Artist = \$ to Artisans

Total Amount of Discounts Given that Artisans Paid

Month	Total Amount of Discounts Given*
Jan.	42
Feb.	
Mar.	
Apr	
May	
June	
July	
Aug	
Sept	
Oct.	
Nov.	
Dec.	
Total	

* This does not include Artist Discounts.

Artisans on fifth			
Other Income and Expenses			
2020 Compared to 2021			
	Jan 21	Jan 20	\$ Change
Other Income/Expense			
Other Expense			
FL Dept. of Revenue - Sales Tax	718.63	920.53	-201.90
Total Other Expense	718.63	920.53	-201.90
Net Other Income	-718.63	-920.53	201.90

ARTISANS ON FIFTH OTHER INCOME/EXPENSE ACTUAL AND FORECAST 2021

	PRIOR YR HOLD OVER	FORECAST												YEAR			
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC				
OTHER INCOME																	
BRA-VO																	
Bra-Vo Income												9,460					9,460
Bra-Vo Released for Donation																7,660	7,660
Bra-Vo Released for Expenses																1,800	1,800
Total Bra-Vo	0	0	0	0	0	0	0	0	0	0	0	9,460	0	9,460	0	9,460	18,920
LEE DODGE SCHOLARSHIP																	
Lee Dodge Scholarship Released for Distribution																	-1,000
Lee Dodge Scholarship Income		1,000					-1,000										1,000
Total Lee Dodge	0	1,000	0	-1,000	0	0	0	0	0	0	0	0	0	0	0	0	0
MARILYN DODGE SCHOLARSHIP																	
Marilyn Dodge Released for Distribution																	-500
Marilyn Dodge Scholarship Income (1)	500	0	500				-500										1,000
Total Marilyn Dodge	500	0	500	0	-500	0	0	0	0	0	0	0	0	0	0	500	500
LOAN																	
SBA EIDL Loan Income (2)	12,300																0
Total Loan	12,300	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OTHER INCOME	500	0	1,500	0	-1,500	0	0	0	0	0	0	9,460	0	9,460	0	9,960	19,420
OTHER EXPENSES																	
Balancing Adjustments																	0
FL Dept. of Revenue Sales Tax		719	430	607	271	271	300	300	271	242	292	292	356	650	4,709	4,709	4,709
TOTAL OTHER EXPENSES	0	719	430	607	271	271	300	300	271	242	292	292	356	650	4,709	4,709	4,709
NET OTHER INCOME	500	-719	1,070	-607	-1,771	-271	-300	-300	-271	-242	9,168	-242	-356	9,310	14,711	14,711	14,711

(1) Funds raised in 2020 through sale of gift baskets.

(2) This Loan will have to be repaid by 6/2021 if not used

Artisans on fifth Bank Balance

as of 2/3/21

Year	Mo.		Net Ordinary Income	Ordinary Expenses	Net Other Income	Actual & Proj. Bank Balance	Notes
2021	1	Actual	8,202	9,651	(719)	47,513	
2021	2	Proj.	9,705	8,096	1,070	50,192	
2021	3	Proj.	3,974	11,190	(607)	42,369	
2021	4	Proj.	4,043	5,876	(1,771)	38,765	
2021	5	Proj.	4,101	4,675	(271)	37,920	
2021	6	Proj.	3,999	4,883	(300)	36,736	
2021	7	Proj.	8,447	4,722	(300)	40,161	
2021	8	Proj.	3,974	4,640	(271)	39,224	
2021	9	Proj.	4,518	4,407	(242)	39,093	
2021	10	Proj.	6,182	5,021	9,168	49,422	
2021	11	Proj.	6,821	5,934	(356)	49,953	
2021	12	Proj.	9,445	9,108	9,310	59,601	

Note: Ordinary is Artisans operating. Other is SBA EIDL Loan, Bra-Vo, scholarships and sales tax.